



**OFFICE OF THE DEAN**  
**SCHOOL OF ELECTRONICS ENGINEERING**  
**KALINGA INSTITUTE OF INDUSTRIAL TECHNOLOGY**  
**Deemed to be University, Bhubaneswar – 24**

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**Sonali Nanda Bio:**

With close to 15 years of software development & product leadership experience and 3 granted US patents, She is a #GET STUFF DONE Product Leader & Creator who believes in creating an inclusive, high-performance, and innovative culture. She is unapologetically ambitious, fearless, focused, and empathetic. She strongly believes in creating a humble, fair and authentic ecosystem that invests in people's personal aspirations and professional growth trajectories. And truly care about creating leaders and not just followers. Her muscle memory includes 'Building products', 'Building organizations' and 'Doing Double Click to seek details and data to make and influence decisions'. She asks a ton of questions and has a high passion for creative & First Principles solutions. Glad and humbled to be heading the product org at Exxat, a SaaS product category leader that provides comprehensive & integrated solutions for Healthcare Education management in the United States. Exxat is in it's 10-100 journey and She was responsible for bringing in innovation & product led growth culture to create greater value for Exxat's customers, increase market penetration, and create more TAM expansion opportunities.

Prior to Exxat, She was again fortunate to have worked with HighRadius, a global category leader for 10+ years. She started as a product manager and grew over the ranks to head the Autonomous Horizontal Product Business Unit(PBU) that delivered upon Autonomous User Experience, AI driven product automation, Analytics, low code RPA framework, RPA bots and several other platform initiatives. She led a team of product managers, software developers, data scientists, technical writers, product operations, product learning & development, value consultants that have delivered and scaled products across 0-1, 1-10 and 10-100 journeys.

Additionally, She built India's first of its kinds internship program that provides 1 year of full time real work opportunities for interns; enabling HighRadius to pick the best talent & drive productive business outcomes from interns(equivalent of 300+ Full timer engineers). To drive this outcome, She did the set up of the HighRadius office at Bhubaneswar and also played the role of a site leader; leading a team of general administrative professionals(University Relations, Facilities Administration, IT/ Tech support, Corporate Social Responsibility).A little bit about the artistic side that keeps her sane and balanced: Sings semi-classical, Paints abstracts arts, Crafts gifts and cards, Writes poems and articles, and loves cooking.